



# DURAQUIP

Edition 2

Stay Out In Front With Duraquip Behind You All The Way..!

*To our Valued & Potential Customers,  
Welcome to the 2nd Edition of our  
Newsletter.*

## 2015 Rolls On...

Wow! The first quarter for 2015 has been and gone. The Duraquip team has enjoyed a steady pace, which has set a positive tone for the remainder of 2015.

The team motto at Duraquip is "Continuous Improvement" - this has had strong, positive results throughout the entire organisation. Whether it be; design and innovation, workshop practices, manufacturing procedures or the final assembly, you can be assured that it is being performed to a high level of professionalism at Duraquip.

After proving the benefits first hand of our new "state of the art" fitting shed, and combined with Duraquip's determination and effort to continually improve and better ourselves, a new paint booth has just been installed and commissioned.



This 6m wide x 5m high x 21m long "Gas Fired Baking Oven" is no small commitment, however it will greatly increase production capabilities, and more importantly provide an even better "quality of finish" on your product.

Awesome rain events throughout WA has given Agriculture a strong, positive kick start for the 2015 cropping season and we are looking forward to meeting many existing and potential customers at the Field Day events later in the year.

## Duraquip's Specials Bin...

**\*\* All Prices are exc GST \*\***



**RIMS**

Polished Alloys (Single Side)  
\$290.00 ea  
Steel 10 Stud Available  
POA



**GUARDS**

\$75.00 ea



**STRAPS**

Ratchet with 9m Strap  
Box of 5  
\$110.00 ea



**TYRES**

11R 22.5 Trailer Tyres  
Set of 8 - \$260.00 ea  
1 Dozen - \$255.00 ea  
2 Dozen - \$250.00 ea  
3 Dozen - \$245.00 ea  
Low Profile & Drive Tyres  
POA

**Grab Yourself A  
Bargain Today!!**

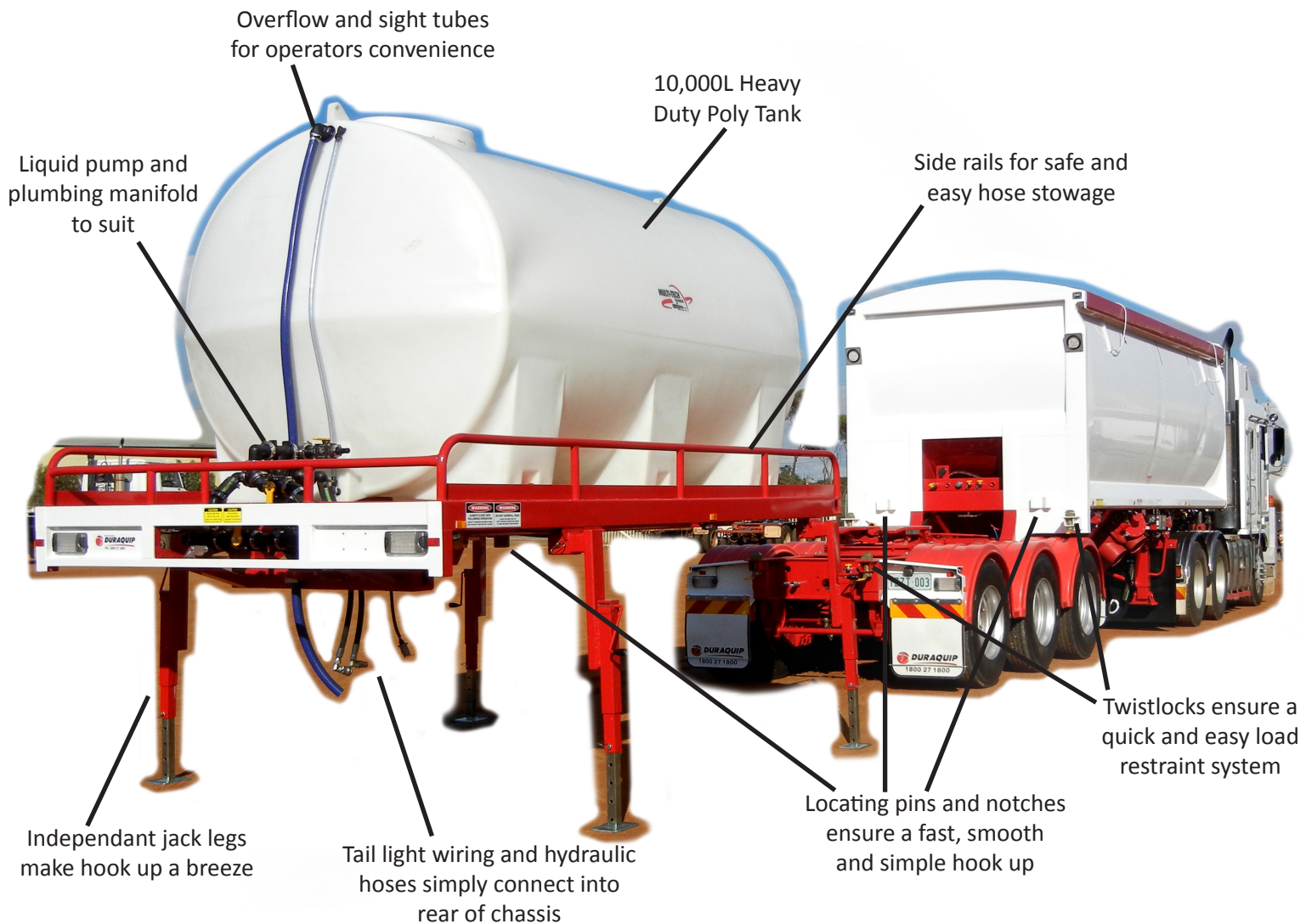
## Product Development...

Duraquip's R & D room is a busy spot and often very interesting to be seated in. The innovation and style of the entire Duraquip Product range is a testimony to this.

The highlight in Product Development for this quarter has been the completion of the "Removable Liquid System" for the TORNADO A-Trailer. What an amazing concept... 2 x granular hoppers totalling 27m<sup>3</sup>, a 10,000L Liquid Fertiliser Cartage Tank and 1200L of flush water with a pump and plumbing manifold to suit.

This gives the Farmer a "one unit to move" solution at seeding time for fast and efficient air seeder refills... and then... come harvest time, and at a moment's notice the complete liquid tank and sub frame can be removed quickly (less than 5 minutes work), and the A trailer coupled straight into a tipper combination for grain carting. The liquid system is left freestanding ready for a fast re-install when required later.

This concept has to be seen to be appreciated!





## Case Study...

Richard House and his family at Barloo Stud have been valued Duraquip clients for a number of years.

Richard and family are located north-west of Gnowangerup, where they crop cereals alongside a long established Merino Stud. Originally Mallee country, the property was cleared back in the 1950's by Richards father Fred. The farm has grown continually since then and in 2002, a pellet mill was purchased to fulfil the needs of the Merino Stud. Due to increased demand from wider industry, the decision was made in 2009 to invest in a larger mill, hence, Barfeeds was established.

As a keen businessman, Richard has always looked for ways to make their farming operations more cost effective and efficient.

Barloo Studs' first dealing with Duraquip was when they purchased the TORNADO seed and fertiliser trailer. Richard said that "the TORNADO was a perfect solution for their seeding needs and there was nothing else that compared to it in the marketplace". He commented that "it is a well-made trailer that is safe to operate, and it had allowed them to speed up their filling times at seeding by



30%, with the 3 compartments also giving much more flexibility". He also said "the added beauty of the TORNADO was the ability to use at harvest time when delivering grain to CBH, because it is just as quick to unload on the grid as an end tipper, only without the mess....."

Barloo Studs' most recent purchase from Duraquip is a set of BulkFORCE end tippers including a tri-dolly. Richard said..... "We are very happy with the trailers, they are a well-made product, they track very well on the road, and it's given us the ability to cart most of our requirements such as extra lime and also extra product for use at the Barfeeds pellet mill."

When comparing Duraquip to other similar product types, Richard commented that "Duraquip's products are of a similar price, but the quality of the products is of a much higher standard. Barloo Stud have never regretted buying good quality equipment such as the TORNADO seed and fertiliser trailer and the BulkFORCE end tippers, and speaking from experience, it is cheaper in the long run!"

When asked about his overall experience with Duraquip, Richard said "Duraquip build a quality product which they back 100%. They care about their customers and are really good to deal with, which is why I am happily a repeat customer!"





# HIRETRANS<sup>GROUP</sup>

Solutions that transform your business!

The hustle and bustle of 2014 has rolled on into 2015 nicely for HireTRANS. This ever expanding "country based business" has continued to work closely with new and existing customers "to get it right."

The Team at HireTRANS implicitly understand the Transport Industry and its associated challenges and offers a range of well-presented and reliable equipment to "get the job done." The fleet is continuing to grow with more prime movers and trailers having been added recently.

Many contractors and farmers have proved the benefit of renting equipment to cope with additional workloads, or to keep the wheels rolling in the event of a breakdown or major maintenance programme. This is by far the best alternative rather than to get behind or lose work.

A well utilised concept for this seasons lime and gypsum cartage programmes has been to use a side tipper as a lead trailer in conjunction with an end tipper dog trailer. This saves unhooking to unload



which means less time wasted and more loads per day. Another awesome benefit of this combination is the 50% reduction of potential tipper fall over - smart move!

So... If you are needing any extra equipment... HireTRANS has the following available to offer:

**Prime Movers (Manual & Auto)**  
**Liquid Fertiliser Tankers**  
**Water Tankers**  
**Dollies**  
**End Tippers**  
**Side Tippers**  
**Flat Tops**  
**Drop Decks**

